

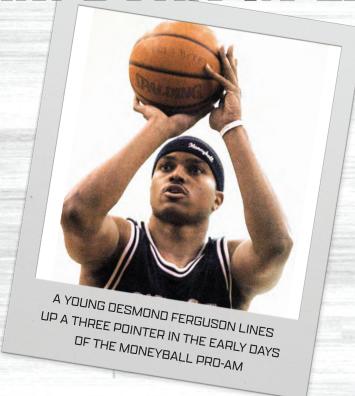
## SIMIERS STRING

THE STORY OF THE MONEYBALL PRO-AM

DESMOND



### A DREAM BORN IN LANSING



TWENTY YEARS AGO, THE IDEA FOR A SUMMER BASKETBALL LEAGUE IN LANSING WASN'T ABOUT MONEY, HYPE, OR EVEN BUSINESS. IT WAS ABOUT COMMUNITY. I WANTED TO CREATE SOMETHING MY BASKETBALL COMMUNITY DIDN'T HAVE GROWING UP. WE HAD TO DRIVE TO DETROIT TO PLAY AT ST. CECILIA, OR CHECK OUT THE FLINT PRO-AM, JUST TO GET THAT SUMMER RUN. I CARRIED THAT EXPERIENCE WITH ME.

SO I SAID: WHY NOT BUILD SOMETHING RIGHT HERE IN LANSING?

WITH THE HELP OF MY GUY GLOVER EARNEST "GLOVE", WHO RAN THE LEGENDARY ST. CECILIA PRO-AM, I GOT THE BLUEPRINT. WHAT STARTED AS AN IDEA HAS NOW BECOME A SUMMER STAPLE.





WE DIDN'T START OFF WITH SOLD-OUT CROWDS OR HIGHLIGHT REELS PLAYING ON TV AND GOING VIRAL. THOSE EARLY YEARS WERE ROUGH. PLAYERS DIDN'T ALWAYS SHOW UP CONSISTENTLY. SOME WEEKENDS FELT LIKE PICKUP RUNS. WE BOUNCED AROUND TO DIFFERENT GYMS, DIFFERENT SPOTS, EVERY SUMMER. THERE WAS NO RHYTHM, NO ANCHOR.

#### **BUT WE KEPT AT IT.**

THEN CAME THE PIVOT: I MOVED THE GAMES TO TUESDAYS AND THURSDAYS AND LOCKED IN A PERMANENT LOCATION. THAT ONE CHANGE CHANGED EVERYTHING FOR THE PRO-AM.



FINDING OUR RHYTHM



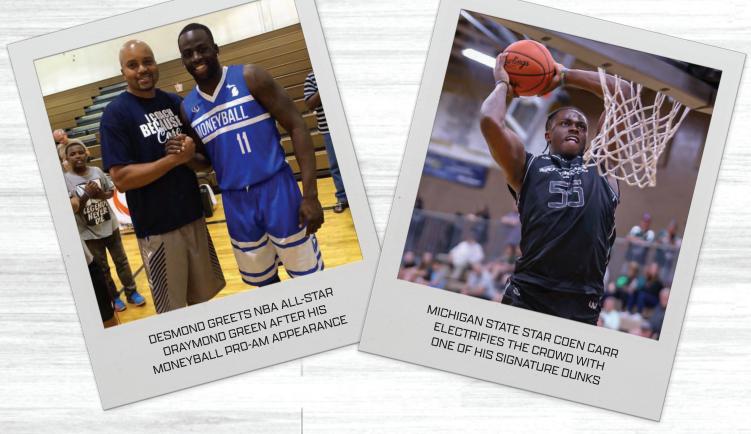
ONCE WE HAD A HOME AT AIM HIGH AND ESTABLISHED A CONSISTENT SCHEDULE, THINGS CLICKED FOR THE PRO-AM. THE PLAYERS STARTED SHOWING UP: COLLEGE STARS, PROS, AND LOCAL LEGENDS. SOON THE FANS FOLLOWED. FOR FAMILIES AND KIDS, IT BECAME THE PLACE TO BE ON SUMMER NIGHTS IN MID-MICHIGAN.

NOW, FOR SIX WEEKS DURING THE SUMMER, LANSING SHOWS UP. WE RUN THREE GAMES A NIGHT EVERY TUESDAY AND THURSDAY NIGHT. ALL SIX TEAMS WEAR CUSTOM UNIFORMS THAT SHOW OFF WHAT WE AT MONEYBALL SPORTSWEAR CAN DO ON THE DESIGN SIDE OF OUR BUSINESS.

IT'S FREE. IT'S FAMILY-FRIENDLY. IT'S ELECTRIC.



#### THE PLAYERS-THE MOMENTS



MONEYBALL PRO-AM PLAYERS COME TO US WITH A WIDE ARRAY OF EXPERIENCES. WE'VE HAD NBA GUYS SWING BY AND SUIT UP. PLENTY OF OVERSEAS PROFESSIONALS PLAY TO STAY FRESH IN THEIR OFF-SEASON. BIG TIME COLLEGE STANDOUTS COME TO SHOW OFF THEIR SKILLS, WHILE THE UNSUNG LOCAL HEROES LEAVE IT ALL ON THE COURT.

SOME PLAYERS COME TO GET BETTER. OTHERS ARE MOTIVATED TO REMIND PEOPLE WHAT THEY CAN DO. AND SOME JUST WANT ANOTHER CHANCE TO HOOP IN FRONT OF THEIR COMMUNITY.

THE PRO-AM BECAME A STAGE. A PROVING GROUND.

A CELEBRATION OF THE GAME IN ITS PUREST FORM.



#### WHAT IT MEANS TO THE CITY



THE MONEYBALL PRO-AM ISN'T JUST BASKETBALL.

IT'S A COMMUNITY EVENT. IT'S WHERE KIDS GET INSPIRED, WHERE FAMILIES COME TOGETHER, AND WHERE BUDDIES WILL ASK EACH OTHER "REMEMBER HIM." BUT MOST OF ALL, THE PRO-AM IS WHERE LANSING SHOWS THE BEST OF ITSELF.

WE HEAR OFTEN FROM PEOPLE WHO DRIVEFROM ACROSS THE STATE, AND EVEN FROM OUT OF STATE, JUST TO SEE GAMES FOR THEMSELVES. THE MONEYBALL PRO-AM IS NOW ONE OF THE BEST SUMMER PRO-AM LEAGUES IN THE MIDWEST. BUT THAT DIDN'T HAPPEN OVERNIGHT. IT CAME WITH CONSISTENCY, BELIEF, THAT CLASSIC MONEYBALL GRIND, AND THE COMMUNITY WE LOVE.



# 20 YEARS LATER... JUST GETTING STARTED

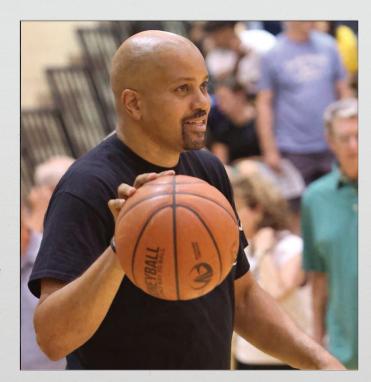


WE'VE BUILT SOMETHING THAT IS REAL AND SOMETHING THAT IS SUSTAINABLE. NONE OF THIS CAME EASY, AND IN A WAY, THAT IS WHAT MAKES IT EVEN MORE SPECIAL TO ME.

AS WE CELEBRATE 20 YEARS THIS SUMMER, I'M REMINDED WHY WE STARTED: TO CREATE SOMETHING FOR THE CITY. SOMETHING FOR THE HOOPERS. SOMETHING FOR THE CULTURE. I BELEIVE WE'VE DONE JUST THAT.

HERE'S TO THE FIRST 20 YEARS OF THE MONEYBALL PRO-AM, THE NEXT 20, AND MANY MORE TO COME!

### ABOUT THE AUTHOR



DESMOND WATCHING PLAYERS
WARMING UP DURING THE
2025 MONEYBALL PRO-AM

DESMOND FERGUSON IS THE FOUNDER OF MONEYBALL SPORTSWEAR AND THE VISIONARY BEHIND THE MONEYBALL PRO-AM. A LANSING NATIVE, FORMER PROFESSIONAL BASKETBALL PLAYER, AND ENTREPRENEUR, DESMOND BUILT THE PRO-AM TO GIVE BACK TO HIS COMMUNITY AND CREATE A PLATFORM FOR ATHLETES TO SHINE. THROUGH MONEYBALL, HE CONTINUES TO FUEL THE CULTURE OF BASKETBALL AND GIVE BACK TO THE COMMUNITIES THAT RAISED HIM.